

Date/ Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
Tue 8/23	B. Com English	2	Thry	Intern ship		20			
		3		Internship		20			
Wed 9	2 B. Com (C)	1	Thry	Introduction.		42			
Thu 10	2 B. Com (C)	5	Thry	Introduction.		46			
11 Fri	2 B. Com (C)	4	Thry	Business Introduction	Black Board	39	Chalk Piece		
14 Mon	2 B. Com (C)	2	Thry	Business features.		46			
15 Tue	2 B. Com (C)	2	Thry	Business features.		32			
16 Wed	2 B. Com (C)	1	Thry	Business objectives		46			
17 Thu	2 B. Com (C)	5	Thry	Business meaning		29			
18 Fri	2 B. Com (C)	4	Thry	Concepts of Business.		36			
21 Mon	2 B. Com (C)	2	Thry	Business features.		42			
22 Tue	2 B. Com (C)	2	Thry	profit notion.		40			

Sl. No.	Particulars	Debit	Credit	Balance
1	By Balance b/d			
2	To Cash			
3	To Bank			
4	To Debtors			
5	To Creditors			
6	To Salaries			
7	To Wages			
8	To Rent			
9	To Insurance			
10	To Depreciation			
11	To Interest			
12	To Dividend			
13	To Profit			
14	To Loss			
15	To Balance c/d			
16	By Cash			
17	By Bank			
18	By Debtors			
19	By Creditors			
20	By Salaries			
21	By Wages			
22	By Rent			
23	By Insurance			
24	By Depreciation			
25	By Interest			
26	By Dividend			
27	By Profit			
28	By Loss			
29	By Balance c/d			
30	By Cash			
31	By Bank			
32	By Debtors			
33	By Creditors			
34	By Salaries			
35	By Wages			
36	By Rent			
37	By Insurance			
38	By Depreciation			
39	By Interest			
40	By Dividend			
41	By Profit			
42	By Loss			
43	By Balance c/d			
44	By Cash			
45	By Bank			
46	By Debtors			
47	By Creditors			
48	By Salaries			
49	By Wages			
50	By Rent			
51	By Insurance			
52	By Depreciation			
53	By Interest			
54	By Dividend			
55	By Profit			
56	By Loss			
57	By Balance c/d			
58	By Cash			
59	By Bank			
60	By Debtors			
61	By Creditors			
62	By Salaries			
63	By Wages			
64	By Rent			
65	By Insurance			
66	By Depreciation			
67	By Interest			
68	By Dividend			
69	By Profit			
70	By Loss			
71	By Balance c/d			
72	By Cash			
73	By Bank			
74	By Debtors			
75	By Creditors			
76	By Salaries			
77	By Wages			
78	By Rent			
79	By Insurance			
80	By Depreciation			
81	By Interest			
82	By Dividend			
83	By Profit			
84	By Loss			
85	By Balance c/d			
86	By Cash			
87	By Bank			
88	By Debtors			
89	By Creditors			
90	By Salaries			
91	By Wages			
92	By Rent			
93	By Insurance			
94	By Depreciation			
95	By Interest			
96	By Dividend			
97	By Profit			
98	By Loss			
99	By Balance c/d			
100	By Cash			
101	By Bank			
102	By Debtors			
103	By Creditors			
104	By Salaries			
105	By Wages			
106	By Rent			
107	By Insurance			
108	By Depreciation			
109	By Interest			
110	By Dividend			
111	By Profit			
112	By Loss			
113	By Balance c/d			
114	By Cash			
115	By Bank			
116	By Debtors			
117	By Creditors			
118	By Salaries			
119	By Wages			
120	By Rent			
121	By Insurance			
122	By Depreciation			
123	By Interest			
124	By Dividend			
125	By Profit			
126	By Loss			
127	By Balance c/d			
128	By Cash			
129	By Bank			
130	By Debtors			
131	By Creditors			
132	By Salaries			
133	By Wages			
134	By Rent			
135	By Insurance			
136	By Depreciation			
137	By Interest			
138	By Dividend			
139	By Profit			
140	By Loss			
141	By Balance c/d			
142	By Cash			
143	By Bank			
144	By Debtors			
145	By Creditors			
146	By Salaries			
147	By Wages			
148	By Rent			
149	By Insurance			
150	By Depreciation			
151	By Interest			
152	By Dividend			
153	By Profit			
154	By Loss			
155	By Balance c/d			
156	By Cash			
157	By Bank			
158	By Debtors			
159	By Creditors			
160	By Salaries			
161	By Wages			
162	By Rent			
163	By Insurance			
164	By Depreciation			
165	By Interest			
166	By Dividend			
167	By Profit			
168	By Loss			
169	By Balance c/d			
170	By Cash			
171	By Bank			
172	By Debtors			
173	By Creditors			
174	By Salaries			
175	By Wages			
176	By Rent			
177	By Insurance			
178	By Depreciation			
179	By Interest			
180	By Dividend			
181	By Profit			
182	By Loss			
183	By Balance c/d			
184	By Cash			
185	By Bank			
186	By Debtors			
187	By Creditors			
188	By Salaries			
189	By Wages			
190	By Rent			
191	By Insurance			
192	By Depreciation			
193	By Interest			
194	By Dividend			
195	By Profit			
196	By Loss			
197	By Balance c/d			
198	By Cash			
199	By Bank			
200	By Debtors			
201	By Creditors			
202	By Salaries			
203	By Wages			
204	By Rent			
205	By Insurance			
206	By Depreciation			
207	By Interest			
208	By Dividend			
209	By Profit			
210	By Loss			
211	By Balance c/d			
212	By Cash			
213	By Bank			
214	By Debtors			
215	By Creditors			
216	By Salaries			
217	By Wages			
218	By Rent			
219	By Insurance			
220	By Depreciation			
221	By Interest			
222	By Dividend			
223	By Profit			
224	By Loss			
225	By Balance c/d			
226	By Cash			
227	By Bank			
228	By Debtors			
229	By Creditors			
230	By Salaries			
231	By Wages			
232	By Rent			
233	By Insurance			
234	By Depreciation			
235	By Interest			
236	By Dividend			
237	By Profit			
238	By Loss			
239	By Balance c/d			
240	By Cash			
241	By Bank			
242	By Debtors			
243	By Creditors			
244	By Salaries			
245	By Wages			
246	By Rent			
247	By Insurance			
248	By Depreciation			
249	By Interest			
250	By Dividend			
251	By Profit			
252	By Loss			
253	By Balance c/d			
254	By Cash			
255	By Bank			
256	By Debtors			
257	By Creditors			
258	By Salaries			
259	By Wages			
260	By Rent			
261	By Insurance			
262	By Depreciation			
263	By Interest			
264	By Dividend			
265	By Profit			
266	By Loss			
267	By Balance c/d			
268	By Cash			
269	By Bank			
270	By Debtors			
271	By Creditors			
272	By Salaries			
273	By Wages			
274	By Rent			
275	By Insurance			
276	By Depreciation			
277	By Interest			
278	By Dividend			
279	By Profit			
280	By Loss			
281	By Balance c/d			
282	By Cash			
283	By Bank			
284	By Debtors			
285	By Creditors			
286	By Salaries			
287	By Wages			
288	By Rent			
289	By Insurance			
290	By Depreciation			
291	By Interest			
292	By Dividend			
293	By Profit			
294	By Loss			
295	By Balance c/d			
296	By Cash			
297	By Bank			
298	By Debtors			
299	By Creditors			
300	By Salaries			
301	By Wages			
302	By Rent			
303	By Insurance			
304	By Depreciation			
305	By Interest			
306	By Dividend			
307	By Profit			
308	By Loss			
309	By Balance c/d			
310	By Cash			
311	By Bank			
312	By Debtors			
313	By Creditors			
314	By Salaries			
315	By Wages			
316	By Rent			
317	By Insurance			
318	By Depreciation			
319	By Interest			
320	By Dividend			
321	By Profit			
322	By Loss			
323	By Balance c/d			
324	By Cash			
325	By Bank			
326	By Debtors			
327	By Creditors			
328	By Salaries			
329	By Wages			
330	By Rent			
331	By Insurance			
332	By Depreciation			
333	By Interest			
334	By Dividend			
335	By Profit			
336	By Loss			
337	By Balance c/d			
338	By Cash			
339	By Bank			
340	By Debtors			
341	By Creditors			
342	By Salaries			
343	By Wages			
344	By Rent			
345	By Insurance			
346	By Depreciation			
347	By Interest			
348	By Dividend			
349	By Profit			
350	By Loss			
351	By Balance c/d			
352	By Cash			
353	By Bank			
354	By Debtors			
355	By Creditors			
356	By Salaries			
357	By Wages			
358	By Rent			
359	By Insurance			
360	By Depreciation			
361	By Interest			
362	By Dividend			
363	By Profit			
364	By Loss			
365	By Balance c/d			
366	By Cash			
367	By Bank			
368	By Debtors			
369	By Creditors			
370	By Salaries			

Date/ Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
5 Thu	IB-com C1	0	Theory	Development of Business		46		72	
	IB-com (C1)	1	Theory	Main factors		18		"	
	IB-com (C1)	2	Theory	Types & products		26		"	
	IB-com (C1)	4	Theory	Income Tax Assessment		33		"	
6 Fri	IB-com (C1)	2	Theory	G.P's marks.		22		"	
	IB-com (C1)	3	Theory	use & product	Black Board	36	Charade Peen	"	
	IB-com (C1)	4	Theory	Idea Generation		72		"	
	IB-com (C1)	5	Theory	Types of market		36		"	
9 Mon	IB-com (C1)	1	Theory	Size of market		22		"	
	IB-com (C1)	2	Theory	Market Research.		47		"	
	IB-com (C1)	3	Theory	Advantages of sales prom.		36		"	
	IB-com (C1)	4	Theory	dis advantages & sales prom.		26		"	

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Date/ Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
	IB B.com (CC)	5		Sales organization		22		Ques	
10 Thu	IB B.com (CC)	1		Business Tax Assessment		26		11	
	IB B.com (CC)	2		Decline, Revivals or Exit		68		11	
	IB B.com (CC)	3		Importance of Sales organization		33		11	
	IB B.com (CC)	4		Types of Sales organization	Black Board	32		11	
11 Wed	IB B.com (CC)	2		Line organization		26	Chalk board	11	
	IB B.com (CC)	3		Financial sales organization		33		11	
	IB B.com (CC)	4		Line and staff organization		38		11	
	IB B.com (CC)	5		Business Tax Assessment year		26		11	
12 Thu	IB B.com (CC)	1		Importance of Business		72		11	
	IB B.com (CC)	2		Product life cycle		18		11	
	IB B.com (CC)	3		Types of product life cycle		32		11	

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	B.Com (C)	4	Theory	Income Tax problems.		22		Self study	
14 Sat	B.Com (C)	1	Theory	Aspects of sales promotion		36		"	
	B.Com (C)	2	Theory	Income Tax problems		18		"	
17 Wed	B.Com (C)	1	Theory	Income Tax problems.		22		"	
18 Wed	B.Com (C)	2	Theory	price orientation.	Black Board	37	Chalk board.	"	
	B.Com (C)	3	Theory	Time prime.		39		"	
	B.Com (C)	5	Theory	communication.		37		"	
18 Wed	B.Com (C)	2	Theory	sign age.		26		"	
	B.Com (C)	3	Theory	product life cycle		30		"	
	B.Com (C)	4	Theory	Introduction stage.		32		"	
	B.Com (C)	5	Theory	Income Tax problems.		26		"	
19 Thu	B.Com (C)	1	Theory	Importance of Business		72		"	

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	DB.com CL	2	Theory	Activity stage.		26		Self
	DB.com CL	3	Theory	Growth stage.		37		"
	DB.com CL	4	Theory	Income tax assessment year		22		"
20 Fri	DB.com CL	2	Theory	Decline stage.		18		"
	DB.com CL	3	Theory	CRM promotion.		36		"
	DB.com CL	4	Theory	Sales executive function		69		"
	DB.com CL	5	Theory	Sales planning.		32		"
21 Sat	DB.com CL	1	Theory	Recruitment and selection.	Black Board	39		"
	DB.com CL	4	Theory	Human Resource Management		26		"
23 Mon	DB.com CL	1	Theory	Training.		20		"
	DB.com CL	2	Theory	Business activities.		76		"
	DB.com CL	3	Theory	Motivation.		29		"

Chak Peale

Date/ Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
	B.B. cum C.I.	4	Theory	Relationship building		37		Q120	
24 Tue	B.B. cum C.I.	4	Theory	Nature and scope of Business		68		"	
	B.B. cum C.I.	2	Theory	Assessment of your problems		18		"	
	B.B. cum C.I.	3	Theory	Delegation		37		"	
	B.B. cum C.I.	5	Theory	Supervising		36		"	
25 Wed	B.B. cum C.I.	2	Theory	Alternative & sub territories	Black Board	23		"	
	B.B. cum C.I.	3	Theory	Personal Selling		36		"	
	B.B. cum C.I.	4	Theory	Holding Objective		36	Chart paper	"	
27 Fri	B.B. cum C.I.	1	Theory	Quare Tax Problem		22		"	
	B.B. cum C.I.	2	Theory	Demonstration		36		"	
	B.B. cum C.I.	3	Theory	Follow-up		71		"	
	B.B. cum C.I.	4	Theory	Income Tax Problems		18		"	

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	10 B.com (cl)	5	Theory	Tax problems		26		Semi-vert	
6	10 B.com (cl)	2	Theory	Income tax		20		"	
	10 B.com (cl)	3	Theory	Demonstration		36		"	
	10 B.com (cl)	4	Theory	private company		69		"	
	10 B.com (cl)	5	Theory	Tax problems		18		"	
7	10 B.com (cl)	1	Theory	Demonstration		33		"	
	10 B.com (cl)	4	Theory	sales organization		26		"	
9	10 B.com (cl)	1	Theory	Income Tax problems		20		"	
	10 B.com (cl)	2	Theory	Demonstration		56		"	
	10 B.com (cl)	3	Theory	Plant location		33		"	
	10 B.com (cl)	4	Theory	Sales Discount		32		"	
10	10 B.com (cl)	2	Theory	Plant layout		69		"	

Black Board

Chalk Pen

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	Dissem (cl)	2	Theory	Tax problems		18		File	
	Dissem (cl)	3	Theory	Sales discount		32		"	
	Dissem (cl)	5	Theory	Sales discount		30		"	
11 Wed	Dissem (cl)	2	Theory	clearance sales		22		"	
	Dissem (cl)	3	Theory	Reconstruction		36		"	
	Dissem (cl)	4	Theory	Sales workshop		37		"	
12 Thu	Dissem (cl)	1	Theory	Plant layout		56		"	
	Dissem (cl)	2	Theory	Sales promotion mix		32		"	
	Dissem (cl)	5	Theory	Tax problems		26		"	
13 Fri	Dissem (cl)	1	Theory	Tax problems		25		"	
	Dissem (cl)	2	Theory	Plant layout		72		"	
	Dissem (cl)	3	Theory	Sales mix		36		"	

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	DB-100 (C)	4	Theory	Sales m/c		32		DB-100	
	DB-100 (C)	5	Theory	Gap problem		18		"	
25	DB-100 (C)	2	Theory	Product life cycle.		20		"	
	DB-100 (C)	3	Theory	Sales m/c		26		"	
	DB-100 (C)	4	Theory	Introduction stage.		28		"	
26	DB-100 (C)	1	Theory	Objective & plant location.		72		"	
	DB-100 (C)	2	Theory	Productivity stage.	Black Board	30		"	
	DB-100 (C)	5	Theory	Decision stage.		29		"	
27	DB-100 (C)	2	Theory	Problem		22	Chalk Board	"	
	DB-100 (C)	3	Theory	Sales promotion		36		"	
	DB-100 (C)	4	Theory	Plant layout		72		"	
	DB-100 (C)	5	Theory	Problem		18		"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
28	DB.com CL	1	Theory	Sales budget		32		General	
	DB.com CL	4	Theory	Tax assessment		22		"	
30	DB.com CL	1	Theory	Sales budget		30		"	
	DB.com CL	2	Theory	Plant layout location		69		"	
	DB.com CL	3	Theory	Sales price.		28		"	
	DB.com CL	4	Theory	Sales process		30		"	
31	DB.com CL	2	Theory	Objectives & plant location.	Black Board.	66	Chalk & Paper	"	
	DB.com CL	3	Theory	Tax problems		23		"	
	DB.com CL	4	Theory	Sales promotion		32		"	
	DB.com CL	5	Theory	Sales mix		33		"	
								"	
								"	

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11/11/18 Wed	B.B. cum (U)	2	Theory	Sales promotion strategies		30		Q&A	
	B.B. cum (U)	3	Theory	Types & Consumers		32		"	
	B.B. cum (U)	4	Theory	Samples		36		"	
25 Fri	B.B. cum (U)	1	Theory	Income Tax		18		"	
	B.B. cum (U)	2	Theory	Plant location		32		"	
	B.B. cum (U)	3	Theory	Port assignment		66		"	
	B.B. cum (U)	4	Theory	Cash refund offers		26		"	
	B.B. cum (U)	5	Theory	Premium		32		"	
4 Sat	B.B. cum (U)	1	Theory	Contests		30		"	
	B.B. cum (U)	4	Theory	Problem		26		"	
6. Mon	B.B. cum (U)	1	Theory	Objectives & Sales Strategy		22		"	
	B.B. cum (U)	2	Theory	Plant layout		68		"	

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	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
	3 Mon	Theory	demonstration.		36		Disse	
	4 Mon	Theory	product & demonstration.		30		"	
7 Tue	2 Mon	Theory	that location meaning		58		"	
	3 Mon	Theory	Tax problems		22		"	
	4 Mon	Theory	in store product demon		30		"	
	5 Mon	Theory	in home product	Board	32		"	
8 Wed	2 Mon	Theory	Trade shows		22		"	
	3 Mon	Theory	Fairs		33		"	
	4 Mon	Theory	Advertisement	Black	30		"	
9 Thu	1 Mon	Theory	Importance of place location		62		"	
	2 Mon	Theory	Road shows		32		"	
	3 Mon	Theory	Business Tax		31		"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
10 Fri	DB.com (C)	1	Theory	Tax problems		18		seminar	
	DB.com (C)	2	Theory	Advantages & disadvantages		30		"	
	DB.com (C)	3	Theory	Factors		68		"	
	DB.com (C)	4	Theory	Tax assessment		22		"	
	DB.com (C)	5	Theory	Dis Advantages & disadvantages	Black Board	32		"	
14 Tue	DB.com (C)	2	Theory	Plant layout		66		"	
	DB.com (C)	3	Theory	Assessment - year	Black Board	25		"	
	DB.com (C)	4	Theory	A formal runway show		40		"	
	DB.com (C)	5	Theory	A product show		38		"	
15 wed	DB.com (C)	2	Theory	charity fashion show		22		"	
	DB.com (C)	3	Theory	Sponsored fashion show		32		"	
	DB.com (C)	4	Theory	Designer fashion show		32		"	

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16 Thu	2 B.com (C)	1	Theory	objectives		56		seminar	
	2 B.com (C)	2	Theory	Traditional marketing		32		seminar	
	2 B.com (C)	5	Theory	Tax problems		18		"	
17 Fri	2 B.com (C)	1	Theory	Income Tax problems		22		"	
	2 B.com (C)	2	Theory	Conventional promotion	Board	30	Pearls	"	
	2 B.com (C)	3	Theory	Importance		57		"	
	2 B.com (C)	4	Theory	problems		26		"	
	2 B.com (C)	5	Theory	Hand out		30		"	
18 Sat	2 B.com (C)	1	Theory	Bill Boards		32		"	
	2 B.com (C)	4	Theory	Assessment year		18		"	
20 Mon	2 B.com (C)	1	Theory	Direct mail		26		"	
	2 B.com (C)	2	Theory	Types & layout		66		"	

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Sl. No.	Class	Week	Topic	Topic covered	Methodology Adopted	No of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
	BCA	3	Theory	Print ads		26		Disc	
	BCA	4	Theory	Print Marketing		27			
21	BCA	2	Theory	Size & Return int		58			
	BCA	3	Theory	Podcast	Block Board	26			
	BCA	4	Theory	Broad casting		32			
	BCA	5	Theory	Pod calling		30			
22	BCA	2	Theory	Sales conference		22			some
	BCA	3	Theory	Use of social media		31			
	BCA	4	Theory	Create a Hash tag		33			
23	BCA	1	Theory	Business Combination		56			
	BCA	2	Theory	How to stream the event		32			
	BCA	5	Theory	Tax Deductions		27			

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Date / Day	Class / Section	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
26 Fri	Room 101	1	Theory	Tax Provisions		26		NSQ	
	Room 101	2	Theory	Held a Contest		38		"	
	Room 101	3	Theory	Meaning		72		"	
	Room 101	4	Theory	Tax Provisions		23		"	
	Room 101	5	Theory	Use influences		31		"	
27 Sat	Room 101	1	Theory	Expense for IED	Black Board	30	Chalk Board	NSQ	
	Room 101	4	Theory	Income Tax		21		"	
27 Mon	Room 101	1	Theory	Sales tax		18		"	
	Room 101	2	Theory	Features		57		"	
	Room 101	3	Theory	Dealers		32		"	
	Room 101	4	Theory	Buying Allowance		30		"	

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Date/ Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
28 Tue	B.Com (A)	2	Theory	Objective		72		Solved	
	B.Com (A)	3	Theory	Income Tax problem		22		"	
	B.Com (A)	4	Theory	Merchandise Allowance		30		"	
	B.Com (A)	5	Theory	Price Deal		28		"	
29 Wed	B.Com (A)	2	Theory	Co-operative Advtory	Black Board	26	Chalk Piece	"	
	B.Com (A)	3	Theory	Salesman force promotion		32		"	
	B.Com (A)	4	Theory	Bonus to sales - force		33		"	
1/12/23 Fri	B.Com (A)	2	Theory	Income Tax				"	
	B.Com (A)	3		Sales budget				"	
	B.Com (A)	4		Business				"	
	B.Com (A)	5		Income Tax problem				"	
	B.Com (A)	6		Sales promotion				"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
24	10 B-com (C)	2	Thy	sales promotion budget	lecture method	32	Black Board	scribing	
	10 B-com (C)	3	Thy	sales quota	"	31	"	"	
	10 B-com (C)	34	Thy	sales budget	"	32	"	"	
25	10 B-com (C)	1	Thy	Internet	"	52	"	"	
	10 B-com (C)	2	Thy	sales promotion	"	16	"	"	
	10 B-com (C)	6	Thy	Pre final Examination	"	15	"	"	
26	10 B-com (C)	2	Thy	Income Tax problems	"	18	"	"	
	10 B-com (C)	3	Thy	Sales mix	"	26	"	"	
	10 B-com (C)	4	Thy	CPV	"	52	"	"	
	10 B-com (C)	5	Thy	Product	"	32	"	"	
27	10 B-com (C)	1	Thy	Pre final examination	"	20	"	"	
	10 B-com (C)	2		Pre final Examination	"	47	"	"	

Date/ Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
	B.Com CO	3	Thy	pre final Exam duty	Lecture method	32	black pen	signature	
	B.Com CO	4	Thy	product mix		28		✓	
12 Thu	B.Com CO	2	Thy	Input devices		22		✓	
	B.Com CO	3	Thy	Income tax problems		16		✓	
	B.Com CO	4	Thy	Promotion		22		✓	
	B.Com CO	5	Thy	pre final Exam duty		31		✓	
13 Wed	B.Com CO	2	Thy	prospecting		18		✓	
	B.Com CO	3	Thy	Sales Management		16		✓	
	B.Com CO	4	Thy	Sales force management		22		✓	
14 Thu	B.Com CO	0	Thy	Business		51		✓	
	B.Com CO	2	Thy	Sales promotion		22		✓	
	B.Com CO	5	Thy	Income Tax		18		✓	

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Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
15	Practical	2	Theory	Income tax problems.	lecture method	18	classroom	group	
	Practical	3	Theory	Sales promotion		32		"	
	Practical	4	Theory	Input devices		42		"	
	Practical	5	Theory	problems		18		"	
	Practical	6	Theory	Sales prices.		30		"	
16	Practical	1	Theory	Sales promotion		18		"	
	Practical	4	Theory	Income tax problems		12		"	
18	Practical	1	Theory	Sales Adjustment		16		"	
	Practical	2	Theory	input devices.		42		"	
	Practical	3	Theory	Sales prices		33		"	
	Practical	4	Theory	Sales mix		24		"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
Mon 22/11/24	B.B.com (C)	1	Theory	Cost Introduction	Lecture method	3	Black Board	Review	
	B.B.com (C)	2	Theory	Financial management		42		"	
	B.B.com (C)	3	Theory	Contract		3		"	
	B.B.com (C)	5	Theory	meaning & P.M		40		"	
23 Tue	B.B.com (C)	1	Theory	Indian Contract Act		3		"	
	B.B.com (C)	2	Theory	Scope of financial management		36		"	
	B.B.com (C)	4	Theory	Cost Introduction		3		"	
24 Wed	B.B.com (C)	3	Theory	Financial planning		3		"	
	B.B.com (C)	5	Theory	Introduction		3		"	
25 Thu	B.B.com (C)	1	Theory	Capital budgeting		42		"	
	B.B.com (C)	2	Theory	Risk management		40		"	
	B.B.com (C)	3	Theory	offer		3		"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
27 Sat	AB.com	1	Theory	Kindes & offer	Teacher method	3	chab gear	group	
	AB.com	2	Theory	Working Capital		42		"	
	AB.com	3	Theory	Capital structure		33		"	
29 Mon	AB.com	1	Theory	over view & cost		3		"	
	AB.com	2	Theory	Corporate Finance		42		"	
	AB.com	3	Theory	How made		3		"	
30 Tue	AB.com	1	Theory	To Home made		3		"	
	AB.com	2	Theory	Nature & Financial report		42		"	
	AB.com	4	Theory	Cost Concepts		3		"	
31 Wed	AB.com	3	Theory	wealth maximization		36		"	
	AB.com	5	Theory	Taxes		3		"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
Thu 1/2/24	AB.com (C)	1	Theory	Profit maximization	Lecture method	42	chalk board	group work	
	AB.com (C)	2	Theory	Risk management		36		"	
	AB.com (W)	3	Theory	Express mode		3		"	
	AB.com (W)	5	Theory	Tax subsumed under cost		3		"	
2 Fri	AB.com (W)	2	Theory	Components of GST		3		"	
	AB.com (W)	3	Theory	General offences		3		"	
	AB.com (C)	4	Theory	Liquidity management		26		"	
	AB.com (C)	5	Theory	Cost Control		29		"	
3 Sat	AB.com (W)	1	Theory	Special offences		3		"	
	AB.com (C)	2	Theory	Debt management		31		"	
	AB.com (C)	5	Theory	Management functions		26		"	

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Date / Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
5	AB-com (W)	1	Theory	GST Council	teacher method	3	classmate	202	
	AB-com (W)	2	Theory	Tax optimization		30		"	
	AB-com (W)	3	Theory	All contracts are agreement		3		"	
6	AB-com (W)	5	Theory	Financial Security		26		"	
	AB-com (W)	1	Theory	offer and acceptance		3		"	
	AB-com (W)	2	Theory	Financial functions		28		"	
	AB-com (W)	4	Theory	Advantages & list		3		"	
7	AB-com (W)	3	Theory	Financial Reporting		26		"	
	AB-com (W)	5	Theory	Dis advantages		3		"	
8	AB-com (W)	1	Theory	Budgeting		24		"	
	AB-com (W)	2	Theory	Financial Analysis		26		"	
	AB-com (W)	3	Theory	Intention to create legal relation		3		"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
	BBM Sem III	5	Theory	GST Registration	Lecture method	3	Blackboard		
9 Feb	BBM Sem III	2	Theory	GST Principles	"	3			
	BBM Sem III	3	Theory	Lawful Consideration	"	4			
	BBM Sem III	4	Theory	Capital budgeting	"	26			
	BBM Sem III	5	Theory	Dividend Policy	"	32			
12 Nov	BBM Sem III	1	Theory	Debit & Credit	"	4			
	BBM Sem III	2	Theory	Profit maximization	"	24			
	BBM Sem III	3	Theory	Capital Capacity & Profit	"	3			
	BBM Sem III	5	Theory	Definitions	"	23			
13 Dec	BBM Sem III	1	Theory	Consensus address	"	3			
	BBM Sem III	2	Theory	Objectives	"	29			
	BBM Sem III	4	Theory	GST Policy	"	3			

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Sl. No.	Date	Topic	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
15	15/08/2024	1	Query Trade offer	Lecture method	26	chalk board	group discussion	
16	16/08/2024	5	Query Single asset		4		"	
16	16/08/2024	1	Query Short term vs long term		29		"	
16	16/08/2024	2	Query Market Competition		26		"	
16	16/08/2024	3	Query Low-full structure		3		"	
16	16/08/2024	5	Query Dual asset		4		"	
16	16/08/2024	2	Query List Ratio		3		"	
16	16/08/2024	3	Query Free Consent		3		"	
16	16/08/2024	14	Query Ethical Consideration		26		"	
16	16/08/2024	5	Query Financing		29		"	
17	17/08/2024	1	Query Types of contracts		3		"	
17	17/08/2024	2	Query Dividend Decisions		24		"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
	B.B.com (LL)	5	Prac	Debt Financing	Teacher assisted	24	Black Board	Prac	
19 Nov	B.B.com (LL)	1	Prac	Taxation Services	"	3	"	"	
	B.B.com (LL)	2	Prac	Equity Financing	"	26	"	"	
	B.B.com (LL)	3	Prac	Validity Enforceability	"	3	"	"	
	B.B.com (LL)	5	Prac	Dividend yield	"	24	"	"	
20 Tue	B.B.com (LL)	1	Prac	Formations	"	3	"	"	
	B.B.com (LL)	2	Prac	Dividend Stability	"	25	"	"	
	B.B.com (LL)	4	Prac	Debt Cost	"	3	"	"	
22 Thu	B.B.com (LL)	3	Prac	Dividend Growth	"	27	"	"	
	B.B.com (LL)	2	Prac	Dividend payout Ratio	"	26	"	"	
	B.B.com (LL)	3	Prac	Performance	"	3	"	"	
	B.B.com (LL)	5	Prac	Voucher	"	3	"	"	

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Date	Class / Attendance	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
23 Sat	2A-100 100	2	Theory	Valid Contract	Teacher- student	3	chalk- board	gum	
	2A-100 100	3	Theory	Void Contract	"	3	"	"	
	2A-100 100	4	Theory	Dividend policy	"	26	"	"	
	2A-100 100	5	Theory	Cost & Capital	"	18	"	"	
24 Sat	2A-100 100	1	Theory	Void Agreement	"	3	"	"	
	2A-100 100	2	Theory	Significance of cost & capital	"	14	"	"	
	2A-100 100	3	Theory	Capital Allocation	"	26	"	"	
26 Mon	2A-100 100	1	Theory	Sales contract	"	3	"	"	
	2A-100 100	2	Theory	Investment Evaluation	"	27	"	"	
	2A-100 100	3	Theory	Unlegal contract	"	3	"	"	
	2A-100 100	4	Theory	Financial Planning	"	24	"	"	

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Date/ Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
27 Tue	AB.com SW	1	Theory	Express contracts	Lecture method	3	chalk board	Quiz	
	AB.com (A)	2	Theory	Valuation	"	24	"	"	
	AB.com (SW)	4	Theory	Purchase voucher	"	4	"	"	
28 Wed	AB.com (A)	3	Theory	Performance measurement	"	26	"	"	
	AB.com SW	5	Theory	contra voucher	"	3	"	"	
29 Thu	AB.com (A)	1	Theory	Calculation of cost of debt	"	23	"	"	
	AB.com (A)	2	Theory	Gather Information.	"	24	"	"	
	AB.com (A)	3	Theory	Implied contracts	"	5	"	"	
	AB.com (SW)	5	Theory	Invoice.	"	2	"	"	
13th Fri	AB.com SW	2	Theory	Consider Tax effects	"	3	"	"	
	AB.com SW	3	Theory	Quasi Contracts	"	4	"	"	
	AB.com (A)	4	Theory	WACC	"	26	"	"	

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Date / Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
2 Sat	AB.com cell	5	Prng	Preference Capital	Lecture method	26	charts	Prng	
	AB.com cell	1	Prng	Executed contracts	"	3	"	"	
	AB.com cell	2	Prng	Fixed dividend	"	27	"	"	
	AB.com cell	5	Prng	Features	"	26	"	"	
4 Mon	AB.com cell	1	Prng	Ledger	"	3	"	"	
	AB.com cell	2	Prng	Non-voting Rights	"	24	"	"	
	AB.com cell	3	Prng	Executory contracts	"	3	"	"	
	AB.com cell	5	Prng	cumulative	"	25	"	"	
5 Tue	AB.com cell	1	Prng	Specified contracts	"	3	"	"	
	AB.com cell	2	Prng	Non-cumulative	"	24	"	"	
	AB.com cell	4	Prng	Group A	"	3	"	"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
6 Wed	B.B.com 10	3	Theory	Equity Capital	Lecturer Method	27	black board	general	
	B.B.com 10	5	Theory	Theories of Capital structure	"	28	"	"	
7 Thu	B.B.com 10	1	Theory	Modigliani - Miller	"	29	"	"	
	B.B.com 10	2	Theory	Trade-off Theory	"	36	"	"	
	B.B.com 10	3	Theory	Indemnity contract	"	3	"	"	
	B.B.com 10	5	Theory	multi layer	"	4	"	"	
11 Mon	B.B.com 10	1	Theory	Vitay Koller's list	"	4	"	"	
	B.B.com 10	2	Theory	Picking order Theory	"	26	"	"	
	B.B.com 10	3	Theory	Rights & Indemnity Theory	"	3	"	"	
	B.B.com 10	5	Theory	Market Timing Theory	"	29	"	"	
12 Tue	B.B.com 10	1	Theory	Contract Guarantee	"	3	"	"	
	B.B.com 10	2	Theory	Agency Theory	"	26	"	"	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
13 Wed	AB-001 1st	4	Theory	Cost Ratio	Lecturer Method	3	class room	group	
	AB-001 1st	5	Theory	Capital structure in practices	"	26	"	"	
14 Thu	AB-001 1st	5	Theory	Cost Control	"	3	"	"	
	AB-001 1st	1	Theory	Assess Business Risk	"	29	"	"	
	AB-001 1st	2	Theory	Consider Industry strategy	"	36	"	"	
	AB-001 1st	3	Theory	Contract guarantee	"	4	"	"	
	AB-001 1st	5	Theory	Cost Registration	"	4	"	"	
15 Fri	AB-001 1st	2	Theory	Contract document	"	3	"	"	
	AB-001 1st	3	Theory	Cost principles	"	3	"	"	
	AB-001 1st	4	Theory	Determine Cost & Capital	"	26	"	"	
	AB-001 1st	5	Theory	Flexibility and Control	"	32	"	"	
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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
16 Sat	BB.com 1st	1	Theory	Delivery of goods	Lecture Method	3	class	peer group	
	BB.com 1st	2	Theory	Balance Risk returns	"	24	"	"	
	BB.com 1st	5	Theory	scenario analysis	"	29	"	"	
23 Sat	BB.com 1st	1	Theory	For more purpose.	"	3	"	"	
	BB.com 1st	2	Theory	Monitor and adjust	"	26	"	"	
	BB.com 1st	5	Theory	Capital structure planning	"	29	"	"	
26 Tue	BB.com 1st	1	Theory	Returns & specific goods	"	3	"	"	
	BB.com 1st	2	Theory	Estimate Capital Risk.	"	26	"	"	
	BB.com 1st	3	Theory	Structure & W.D	"	3	"	"	
27 Wed	BB.com 1st	2	Theory	calculate cost & Capital	"	24	"	"	
	BB.com 1st	5	Theory		"	3	"	"	

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8	Mon	AB.com CW	1	Thurs	ASTR-2A	Lecture 4	26
		AB.com CW	2	Thurs	Interpretation	"	26
		AB.com CW	3	Thurs	Warranty	"	3
		AB.com CW	5	Thurs	not present value	"	26
10	Wed	AB.com CW	3	Thurs	Internal Rate of Return	"	3
		AB.com CW	9	Thurs	ASTR-3	"	4
12	Fri	AB.com CW	2	Thurs	Rights & Law on paid section	"	3
		AB.com CW	3	Thurs	ASTR-3B	"	2
		AB.com CW	4	Thurs	Profitability Index	"	19
15	Mon	AB.com CW	5	Thurs	Dividends	"	26
		AB.com CW	1	Thurs	ASTR-2	"	4
		AB.com CW	2	Thurs	dividend policies	"	24

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Sl. No.	Class / Section	Topic	Theory / Practical	Topic covered	Supplementary Assigned	Self Study hours	Teaching Aids used	Assessment Method	Remarks
1	28-01-20	1	Theory	Appropriate to sell	4	4	Class	11	
2	28-01-20	2	Theory	Profitability Index	1	24	1	11	
3	28-01-20	4	Theory	Time & Supply	1	3	1	11	
4	28-01-20	3	Theory	Return & Dividend	1	27	1	11	
5	28-01-20	5	Theory	UFR & P	1	3	1	11	
6	28-01-20	1	Theory	Strategic Alignment	1	28	1	11	
7	28-01-20	2	Theory	Sensitivity Analysis	1	26	1	11	
8	28-01-20	3	Theory	Contract Sale	1	3	1	11	
9	28-01-20	5	Theory	UFR & P	1	4	1	11	
10	28-01-20	1	Theory	Condition	1	4	1	11	
11	28-01-20	1	Theory	Accounting rate & return	1	26	1	11	
12	28-01-20	5	Theory	Accounting rate & return	1	27	1	11	

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Date/Day	Class / Medium	Period / Time	Theory / Practical	Topic covered	Methodology Adopted	No. of Students attended	Teaching Aids used	Students Activity Conducted	Remarks
8 Mon	AB-100 cell	1	Prac	QSTR-2A	lecture lecture method	4	white board	Sensory	
	AB-100 cell	2	Prac	Interpretation	"	26	"	"	
	AB-100 cell	3	Prac	Warranty	"	3	"	"	
	AB-100 cell	5	Prac	Net present value	"	26	"	"	
10 Wed	AB-100 cell	3	Prac	Internal Rate of Return	"	32	"	"	
	AB-100 cell	5	Prac	QSTR-3	"	4	"	"	
12 Fri	AB-100 cell	2	Prac	Rights & on production Appeal	"	3	"	"	
	AB-100 cell	3	Prac	QSTR-3A	"	2	"	"	
	AB-100 cell	4	Prac	Profitability Index	"	19	"	"	
	AB-100 cell	5	Prac	dividends	"	26	"	"	
15 Mon	AB-100 cell	1	Prac	QSTR-2	"	4	"	"	
	AB-100 cell	2	Prac	dividend policies	"	24	"	"	

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Day / Day	Class / Session	Topic / Topic	Time / Time	Duration / Duration	Notes / Notes	Attendance / Attendance	Remarks / Remarks	Signature / Signature
	1st	Introduction to the course	3	1 hour	Introduction to the course	100%		
	2nd	Basic concepts of the course	5	1 hour	Basic concepts of the course	100%		
	3rd	Advanced concepts of the course	1	1 hour	Advanced concepts of the course	100%		
	4th	Practical work	2	1 hour	Practical work	100%		
	5th	Practical work	3	1 hour	Practical work	100%		
	6th	Practical work	2	1 hour	Practical work	100%		
	7th	Practical work	3	1 hour	Practical work	100%		
	8th	Practical work	2	1 hour	Practical work	100%		
	9th	Practical work	3	1 hour	Practical work	100%		
	10th	Practical work	2	1 hour	Practical work	100%		
	11th	Practical work	3	1 hour	Practical work	100%		
	12th	Practical work	2	1 hour	Practical work	100%		
	13th	Practical work	3	1 hour	Practical work	100%		
	14th	Practical work	2	1 hour	Practical work	100%		
	15th	Practical work	3	1 hour	Practical work	100%		
	16th	Practical work	2	1 hour	Practical work	100%		
	17th	Practical work	3	1 hour	Practical work	100%		
	18th	Practical work	2	1 hour	Practical work	100%		
	19th	Practical work	3	1 hour	Practical work	100%		
	20th	Practical work	2	1 hour	Practical work	100%		
	21st	Practical work	3	1 hour	Practical work	100%		
	22nd	Practical work	2	1 hour	Practical work	100%		
	23rd	Practical work	3	1 hour	Practical work	100%		
	24th	Practical work	2	1 hour	Practical work	100%		
	25th	Practical work	3	1 hour	Practical work	100%		
	26th	Practical work	2	1 hour	Practical work	100%		
	27th	Practical work	3	1 hour	Practical work	100%		
	28th	Practical work	2	1 hour	Practical work	100%		
	29th	Practical work	3	1 hour	Practical work	100%		
	30th	Practical work	2	1 hour	Practical work	100%		

Signature of the Lecturer

Signature of the Department ITC

Signature of the